

# Local Negotiated Rates (LNR) Report

LNR Research provides real-time Corporate/Individual pricing at each of your competitors, empowering your team to understand their pricing intelligence. Simply put, LNR Research places all your competitors' Corporate/Individual pricing on your desktop. With HIS it's fast, easy, and accurate!

- ✓ Fast-our services are completed in 5 business days
- ✓ Easy-login, online 24/7, input the organizations and properties you need—you're done
- ✓ Accurate-100% guarantee on our intelligence
- ✓ Secure Online Client Portal
- ✓ Interactive Online Reporting
- ✓ Comprehensive pricing analysis including Rack and other categories
- ✓ Weekend/Midweek Corporate/Individual Pricing analysis
- ✓ Customizable Report
- ✓ Sort by Property and Organization
- ✓ Link to Property Website
- ✓ Downloadable in excel
- ✓ HIS Report Archive Resource

The screenshot shows a web browser window with the HIS logo and 'HOSPITALITY INFORMATION SERVICES MARKET INTELLIGENCE FOR THE HOSPITALITY INDUSTRY'. The report title is 'LNR RESEARCH' and the request is 'RC Denver'. The table displays negotiated rates for four organizations: Anadarko, JP Morgan Chase, Wells Fargo, and Deloitte. Each organization's rates are shown for two properties: Grand Hyatt Denver and Westin Tabor Center. The table also includes columns for 'Weekday Rate (\$US)' and 'Weekend Rate (\$US)'. Two circular callouts highlight the 'Organizations Shopped' and 'Properties Shopped' sections of the report.

ORGANIZATIONS	Grand Hyatt Denver	Westin Tabor Center	Brown Palace	JW Marriott Cherry Creek
Anadarko	279.00 / 149.00	159.00 / 159.00	159.00 / 159.00	***
JP Morgan Chase	172.00 / 172.00	175.00 / 175.00	159.00 / 159.00	278.00 / 278.00
Wells Fargo	170.00 / 170.00	175.00 / 175.00	175.00 / 175.00	279.00 / 219.00
Xcel	169.00 / 169.00	175.00 / 175.00	175.00 / 175.00	175.00 / 175.00
Deloitte	179.00 / 179.00	159.00 / 159.00	159.00 / 159.00	175.00 / 175.00
Accenture	279.00 / 219.00	259.00 / 259.00	159.00 / 159.00	223.20 / 175.20
Encana	175.00 / 175.00	140.00 / 140.00	159.00 / 159.00	251.10 / 197.10
AAA Rate	223.20 / 175.20	233.10 / 233.10	149.00 / 149.00	359.00 / 359.00

## Organizations Shopped.

The organization(s) you selected for your report are displayed here. You may select up to 20 organizations with our standard Request.

## Properties Shopped.

Each property you submit for research will be shopped for RACK, Corporate Negotiated, State & Fed Government, Discount and Transient Rates (Weekday & Weekend). You may submit up to 10 properties to be researched per Request.

The researched rates are then displayed within a single column for each property making it easy to quickly compare rates across multiple properties. Each line contains the Weekday Rate AND Weekend Rate in US Dollars.

For More Information or to Schedule Your Online Demonstration, call HIS today at...

**800.477.7015**

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